# Technology Case Study Results from our industry-first collaboration 



## When combined with Microsoft Advertising, Roku ads:

## 1 Drive higher click lifts

Roku TV streaming ads led to a $+13 \%$ lift in brand clicks per user and $+7 \%$ lift in overall brand click volume for technology clients ${ }^{1}$ !


## 2 Drive cross channel results

Combine TV streaming and native ads - we found technology clients' native CTRs increased $+23 \%$ on the Microsoft Audience Network after streaming exposure ${ }^{1}$.


## 3 Need higher ad frequencies

Technology consumers who were exposed to native ads and TV streaming ads drove the strongest postsearch lift of $20 \%$ after seeing 11 or more Roku ads ${ }^{1}$.


Contact your Microsoft or Roku account teams to learn more.

## Best Practices <br> from our industry-first collaboration



## Technology advertisers are most successful when using this strategy:

Total Run Time

## 1 Run ads earlier in the week

Despite $54 \%$ of Roku ads airing Friday to Sunday, consumers searched the most on Tuesdays and searches dropped off significantly after Wednesday ${ }^{1}$.


## 2 Drive impact over time

Consumers continue to stay engaged, with $30 \%$ of searches and $31 \%$ of clicks happening after 3 weeks post-exposure ${ }^{1}$.


## 3 Combine with Audience Ads

Technology users exposed to both ad formats were $10 \%$ more likely to search compared to users only exposed to TV streaming ads ${ }^{1}$.


Contact your Microsoft or Roku account teams to learn more.

